

2902 Burnet Drive

May 1, 2014

Escondido, Ca. 92027

To Whom It May Concern,

I cannot begin to say enough about Tim Smith. I am part of the El Caballo Park Conservancy and participated in the planning of this wonderful equine park since the beginning. We were so lucky that the City Of Escondido hired him for this project. He is a joy to work with.

We started out without any experience in planning a park, but knowing we wanted to protect this valuable open space with something that would benefit the city and also help with handicapped children, adults, and wounded warriors.

Mr. Smith involved the entire community. He had planning sessions and carefully listened to all the residents about what they wanted and were concerned about. He made these meetings enjoyable, informative and constructive. Everyone walked away feeling a sense of involvement. He understood what the goal was, and presented us with a layout for an exceptional one of a kind park. His team was fabulous to work with, smart, skilled and very down to earth.

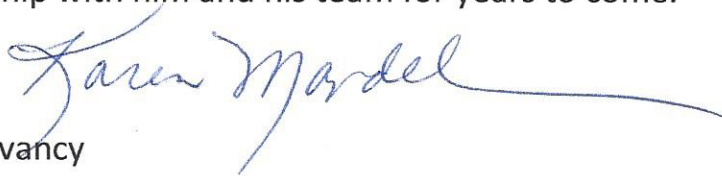
His communication skills are excellent. He returned every phone call and every Email in a timely manner.

Following development of the Master Plan, Mr. Smith's work had just begun. He had to meet with all the city commissions which finally led us to an approval. He covered all his bases. He won over the decision makers in a professional and knowledgeable way. He has insight not only into the environment but also into the needs and wants of less fortunate people. He ran with the challenge and overcame all objections.

He supported us 100% of the way, and when we did not agree with him on certain issues, he listened and found a constructive way to get the job done. Everyone walked away from the table feeling like a winner.

We have a long way to go to achieve our goal to build this park. Without Tim's help we would not be where we are today. We look forward to having a great working relationship with him and his team for years to come.

Karen Mandel

A handwritten signature in blue ink that reads "Karen Mandel". The signature is written in a cursive style with a long horizontal flourish extending to the right.

El Caballo Conservancy

Bentley Real Estate